



## **Our Solution for Contract Services**

## Deliver an outstanding customer experience that drives repeat business

Our solution for Contract Services provides the automated tools and real-time visibility you need to manage labor costs to budget, optimize worker performance, and better understand the cost of delivering service. In turn, you can bid more profitable business to clients and deliver the kind of service that keeps them coming back. With instant insight into worker time, attendance, and performance, you can boost productivity, minimize overtime, and make quick adjustments to meet customer agreements.

## Hire and retain quality workers

Our solutions enable you to source, screen, track, and hire the right employees with speed and efficiency for a strong competitive advantage. Automated workflows eliminate outdated paper processes, checklists guide you through required steps, and pre-integrated background screening tools let you hire with confidence.

Complete time and payroll automation helps you deliver perfect paychecks — every time — for higher engagement and retention. After all, nearly half of American workers will start a new job search after experiencing only two problems with their paycheck. Plus, accurate payroll accelerates customer invoicing for improved overall cash flow.



## **Key Benefits**

- » GET ACCURATE COSTING for more profitable bids, satisfied customers, and repeat business
- » HIRE QUALIFIED, RELIABLE WORKERS quickly and pay them accurately for time worked
- » REDUCE TIME TO INVOICE and increase billing accuracy for improved cash flow
- » DEPLOY BEST-FIT, BEST-COST WORKERS for the job and identify replacement workers quickly
- » MONITOR PERFORMANCE of dispersed workers to meet service level agreements and protect razor-thin margins
- » MINIMIZE COMPLIANCE RISK with automated attestation and enforcement of work and pay rules
- » GAIN REAL-TME VISIBILITY into your workforce — across all client locations — from a centralized solution

<sup>&</sup>lt;sup>1</sup>The Workforce Institute at Kronos Incorporated, Payroll Problems May Undermine Employee Experience, Finds Workforce Institute at Kronos Survey (June 6, 2017), found at https://www.kronos.com/about-us/newsroom/payroll-problems-may-undermine-employee-experience-finds-workforce-institute.